

**Hot Papers in Economics and Business
2005-2007
Based on data in Thomson Scientific's
Essential Science Indicators**

1 Citations: 22

Title: When does “economic man” dominate social behavior?

Authors: Camerer, C.F., Fehr, E.

Source: Science, 311 (5757): 47-52, January 6 2006

Addresses: Caltech, Div HSS 22877, Pasadena, CA 91125 USA.
Univ Zurich, Inst Empir Res Econ, CH-8006 Zurich, Switzerland.
Collegium Helveticum, CH-8092 Zurich, Switzerland.

2 Citations: 22

Title: The phenomenon of early internationalizing firms: What do we know after a decade (1993-2003) of scientific inquiry?

Authors: Rialp A., Rialp J., Knight, G.A.

Source: International Business Review, 14 (2): 147-166, April 2005

Addresses: Univ Autonoma Barcelona, Dept Econ Empresa, Edificio B, E-08193
Barcelona, Spain.
Univ Autonoma Barcelona, Dept Econ Empresa, E-08193
Barcelona, Spain.
Florida State Univ, Tallahassee, FL 32306 USA.

3 Citations: 20

Title: When work and family are allies: A theory of work-family enrichment.

Authors: Greenhaus J.J., Powell G.N.

Source: Academy of Management Review, 31 (1): 72-92, January 2006

Addresses: Drexel Univ, Philadelphia, PA 19104 USA.
Univ Connecticut, Storrs, CT 06269 USA.

4 Citations: 17

Title: 2005 Presidential address – Is there such a thing as “Evidence-based management”?

Authors: Rousseau D.M.

Source: Academy of Management Review, 31 (2): 256-269, April 2006

Addresses: Carnegie Mellon Univ, Heinz Sch Publ Policy & Management, Pittsburgh, PA 15213 USA.
Carnegie Mellon Univ, Tepper Sch Business, Pittsburgh, PA 15213 USA.

5 Citations: 12

Title: The motion picture industry; Critical issues in practice, current research, and new research directions.

Authors: Eliashberg J., Elberse A., Leenders M.A.A.M.

Source: Marketing Science, 25 (6): 638-661, November-December 2006

Addresses: Univ Penn, Wharton Sch, Philadelphia, PA 19104 USA.
Harvard Univ, Sch Business, Boston, MA 02163 USA.
Univ Amsterdam, Amsterdam Sch Commun Res, Amsterdam, Netherlands.

6 Citations: 12

Title: Realized variance and market microstructure noise.

Authors: Hansen P.R., Lunde A.

Source: Journal of Business & Economic Statistics, 24 (2): 127-161, April 2006

Addresses: Stanford Univ, Dept Econ, 579 Serra Mall, Stanford, CA 94305 USA.
Stanford Univ, Dept Econ, Stanford, CA 94305 USA.
Aarhus Sch Business, Dept Mkt & Stat, DK-8210 Aarhus, Denmark.

7 Citations: 11

Title: A forecast comparison of volatility models: Does anything beat a Garch (1,1)?

Authors: Hansen P.R., Lunde A.

Source: Journal of Applied Economics, 20 (7): 873-889, December 2005

Addresses: Brown Univ, Dept Econ, Box B, Providence, RI 02912 USA.
Brown Univ, Dept Econ, Providence, RI 02912 USA.
Aarhus Sch Business, Dept Informat Sci, Aarhus, Denmark.

8 Citations: 9

Title: Measuring the effect of file sharing on music purchases.

Authors: Zentner A.

Source: Journal of Law & Economics, 49 (1): 63-90, April 2006

Addresses: Univ Texas, Dallas, TX 75230 USA.

9 Citations: 9

Title: The three faces of Eve: Strategic displays of positive, negative, and neutral emotions in negotiations.

Authors: Kopelman S., Rosette A.S., Thompson L.

Source: Organizational Behavior and Human Decision Processes, 99 (1): 81-101, January 2006

Addresses: Univ Michigan, Ross Sch Business, 701 Tappan St, Ann Arbor, MI 48109 USA.
Univ Michigan, Ross Sch Business, Ann Arbor, MI 48109 USA.
Duke Univ, Fuqua Sch Business, Durham, NC 27708 USA.
Northwestern Univ, Kellogg Sch Management, Evanston, IL 60208 USA.
Univ Houston, Bauer Coll Business, Houston, TX 77204 USA.


10 Citations: 8

Title: The effects of word of mouth on sales: Online book reviews.

Authors: Chevalier J.A., Mayzlin D.

Source: Journal of Marketing Research-Chicago, 43 (3): 345-354, August 2006

Addresses: Yale Univ, Sch Management, New Haven, CT 06520 USA.



The data above were extracted from Thomson Scientific's Essential Science Indicators database. This database, currently covering the period January 1997 to December 2007, surveys only journal articles (original research reports and review articles) indexed by Thomson Scientific. Articles are assigned to a category based on the journals in which they were published and Thomson Scientific's journal-to-category field definition scheme. Both articles tabulated and citation counts to those articles are for the period indicated. Hot Papers are limited to those articles published in the last two years. A paper is selected as a hot paper if it meets a citation frequency threshold determined for its field and bi-monthly group. Citation frequency distributions are compiled for each field and cohort. Thresholds are set by finding the closest citation count that would select the top fraction of papers in each field and period. The fraction is set to retrieve about 0.1% of papers. The scope of hot papers in economics and business listed above represents a wide range of subjects, some quite contemporary, including the changing nature of the motion picture industry, the economic effects of file sharing in the music industry, and the impact of informal communication on book sales. For more information on Thomson Scientific's Essential Science Indicators, see <http://scientific.thomson.com/products/esi>. Also see: <http://www.thomson.com/solutions/scientific/>